Steel Authority of India Ltd.
Five Integrated Steel Plants (ISPs), Three Special Steel Plants, One Ferro Alloy Unit, Refractory Units and One Subsidiary spread over Seven states of India

Extensive marketing network spread all over India with 37 Branches, 67 Warehouses, 27 Customer Contact Offices and over 3500 Dealers and Rural Dealers covering all Districts of India.

SAIL has its own R&D centre & Management Training Institute at Ranchi with state of art facilities.

SAIL’s Centre for Engineering & Technology provides technical solutions for projects and design engineering.

SAIL has 103 thousand employees on its rolls as on 31.12.2012

SAIL’s product quality is established in the international market - Exports to around 20 countries including EU, Middle East, SE Asian & neighbouring countries
26th largest steel producer in the World in 2011;
  - FY 2012 Saleable Steel production at 12.4 million tonne.
  - largest in India with 17.6% share of Crude Steel production.
  - Strategically located Steel Plants near to captive resources.
  - Diversified product mix supported by strong marketing and distribution network.

Expanding Saleable Steel production capacity to 20.23 million tonne by FY 2014.

Large land bank to support organic growth.
Access to Captive Iron ore, Limestone and Dolomite

- Substantially all iron ore requirements for 2011-12 met through captive supplies. Iron ore production of 22.35 million tonne during 2011-12.
- 1.15 million tonne of Lime stone (about 35%) and 0.95 million tonne dolomite (about 40%) produced from captive mines.
- About 25% of coking coal requirements are met through indigenous sources and balance through imports.

- About 95% of the coal imports are through long term contracts with lead coal producers of the World.
- Authorized Capital: INR 5,000 crore (US$ 909 million), Paid up capital: US$ 751 million (INR 4,131 crore)

- 85.82% of shares owned by Government of India ("GoI").

- Market capitalisation of Rs. 39,653 crore (US$ 7.2 billion).

- SAIL was awarded the “Navratna” Status in 1997 and was upgraded as “Maharatna” in 2010.

- One among 5 PSEs accorded the status.

Note: ‘US$’ or ‘$’ represents ‘United States Dollar’ throughout this presentation.
One of the largest Corporate in India with Gross Turnover of Rs. 50,348 crore in 2011-12 (US$ 9.2 billion).

SAIL’s PBT was INR 5,151 crore (US$ 937 million) and PAT of INR 3,543 crore (US$ 644 million) in FY 2011-12.

Robust Financial position.

RBI approved Credit Rating Agencies viz. ‘CARE’ and ‘Fitch Group’ have affirmed ‘CARE AAA’ {Triple A (Structured Obligation)} and ‘India AAA’, “Stable” Outlook respectively for issuance of Domestic Long/Medium Term Debt Instruments, representing ‘Highest Degree of Safety regarding timely servicing of financial obligations.

International Credit Rating Agencies viz. ‘Standard and Poor’ and ‘Fitch’ have affirmed ‘Long Term Issuer Credit Ratings’ at ‘BBB-’ equalised with/ constrained by the Sovereign Rating of Republic of India.
Capital Expenditure

SAIL is in the process of implementing its modernization and expansion plan

- Status of projects:
  - In principle approvals for:
    - Rs. 61,870 crore (US$ 11.2 billion) towards ongoing modernization and expansion.
    - Rs. 10,264 crore (US$ 1.9 billion) for augmentation of raw materials from existing mines and development of new mines.
  - Order placed: Rs. 57,662 Cr. (US$ 10.5 billion)
  - Actual Capital Expenditure:
    - Up to 31.3.2012 $ 7.5 billion
    - During April-December 2012 $ 1.2 billion
    - Target Capex FY13 $ 2.2 billion
    - Target Capex FY14 $ 2.4 billion
Major Joint Ventures

- NTPC-SAIL Power Company Pvt. Ltd.
  - JV with NTPC for operating & managing CPPs of Durgapur, Rourkela & Bhilai.
- Bokaro Power Supply Company Pvt. Ltd.
  - JV with DVC for managing & operating power plant at Bokaro.
  - About 600 mw of power through JV Companies
- mjunction
  - JV with Tata Steel for e-commerce.
- JVs with Jaiprakash Associates Ltd.
  - Bhilai Jaypee Cement Ltd. - Slag based cement plant of 2.2 million tonne per annum capacity with grinding unit at Bhilai & clinkering unit at Satna.
  - Bokaro Jaypee Cement Ltd.- Slag based cement plant of 2.1 million tonne per annum capacity at Bokaro.
Strategic Initiatives

- Joint Venture Company ‘SAIL SCI Shipping Pvt. Ltd.’ to cater to SAIL requirements of shipping imports of coal.
  - Acquisition of new capsize vessel is in process.
- International Coal Ventures Pvt. Ltd., a SPV of 5 leading PSUs incorporated (SAIL, RINL, CIL, NTPC & NMDC) for acquisition of coal assets in overseas territories.
- M/s S&T Mining Company Pvt. Ltd. formed with Tata Steel for developing coking coal mines in India.
- M/s SAIL & MOIL Ferro Alloys (Pvt.) Ltd. formed with MOIL for production of Ferro-alloys at Bhilai.
Strategic Initiatives

- Joint Venture being formulated with Government of Kerala for development of ‘Steel Complex Ltd.’ (SCL) at Calicut – 50% stake has been purchased from Government of Kerala.

- SAIL Kobe Iron India Pvt Ltd. – A Joint Venture Company has been formulated for setting up a 0.5 mtpa capacity Plant for producing iron nuggets based on ITmk3 technology.

- SAIL RITES Bengal Wagon Industry Pvt. Ltd. – A Joint Venture Company has been formed with M/s. RITES for setting up Wagon Manufacturing Factory at Kulti, West Bengal.
MoUs signed

- MoUs have been signed with following leading steel makers to collaborate in the strategic areas of mutual interest:
  - Kobe Steel Limited
  - POSCO
  - Danieli & C

- MoU signed with Ministry of Railways, NMDC & GoC for 235 Km long Dalli-Rajhara-Rowghat Jagdalpur Railway line to transport Iron-ore from Rowghat mines to Bhilai Steel Plant.

- MOU has been signed between SAIL and NMDC for entering into a joint venture for development of low silica limestone mine at Arki, Himachal Pradesh.
Raw Material Security

- Annual production capacity of existing iron ore mines to increase to 39 MTPA to meet expanded steel production capacity
- 4MTPA pellet plant planned at Gua mines
- Plans to develop new mines at Rowghat and Taldih and expand of Chiria
- Augmentation of iron ore beneficiation facilities
- Tasra and Sitanala captive coal blocks being developed to produce 4.3 MTPA of ROM (2.2 MTPA washed coal)
Opportunities

- In the area of raw materials, SAIL is looking for
- Exploration for resource conversion to increase raw material base
- Beneficiation & Pelletisation Technology
- Recycling of tailings/slime for ore extraction
- Tailings/Waste management
- Coal Washing
- Increasing vendor base for Coking Coal
CSR Highlights

- Mid day Meal for more than 23000 children being supported through Akshyapatra at Bhilai.
- The program is being replicated at RSP with an aim to feed 30,000 children daily around Rourkela.
- 7 exclusive schools & 23 health centres for underprivileged people are being operated at ISPs.
- More than 1000 new water resources have been created.
- More than 500 solar street lights have been installed.
- More than 2400 health camps organised throughout country benefitting more than 1.8 lakh people
- Flood relief materials provided for Odisha & Uttar Pradesh.
- Support provided to Sikkim earthquake victims.
Thank You

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